



BIDS AND AWARDS COMMITTEE
BFP National Headquarters
1000H 08 November 2018

MINUTES OF MEETING

I. ATTENDANCE

BAC

CSUPT JOSE S EMBANG JR	-	Chairman
SSUPT JERRY D CANDIDO	-	Vice Chairman
SSUPT RENATO B MARCIAL	-	Member
SUPT ROMEO F CELOSO	-	Member
SUPT ARCHIE R ANDUMANG	-	Member
CINSP RODOLFO D PFLEIDER	-	Member
SINSP NIÑA MAY T SORRONDA	-	Member

BAC-TWG

SUPT DENNIS A MOLO	-	Head
CINSP ZALDY U URBI	-	Member
CINSP GERARD A VALENZUELA	-	Member
SINSP JUN JEN P NOVELA	-	Member
INSP MICHELL D BUMATANG	-	Member
INSP JAN-ROLF G PANGILINAN	-	Member
ATTY. JAYSON T MOLEJON	-	Member

BAC-TWG Secretariat

INSP MARCO M MANAOIS	-	Head
FO3 Gerald Von c Valmorales	-	Member
FO3 Regina P Postrado	-	Member

BAC-Secretariat

SSUPT ROMEO M MALTEZO JR	-	Head
CINSP JENNY F OASAY	-	Member
INSP DAISY O ANDAL	-	Member
INSP ESTELA T TABUMFAMA	-	Member
INSP TAMERLANE C TOCA	-	Member

SFO3 Athena N Bocalan	-	Member
SFO3 Elaine G Cariaga	-	Member
SFO2 Ana Angelyn R Dela Cruz	-	Member
SFO1 Rey M Docena	-	Member
FO2 Ruel C Bolito	-	Member
FO2 Harvey John Abelido	-	Member
FO2 Deborah S Suazo	-	Member
FO2 Leidy Danica R Arcega	-	Member
FO2 Bea Rose D Arevalo	-	Member
FO1 Paolo Lois C Almo	-	Member
FO1 Anne Bethany B De La Cruz	-	Member
NUP Wilma D Capule	-	Member
NUP Christine G Marcelino	-	Member

PROSPECTIVE BIDDERS

Ms. Leah Pourfouladchi	-	Kolonwel
Ms. Shen Gonzales	-	Isuzu

II. AGENDA

1. **Pre-bid Conference** for the **Procurement of:**
Supply and Delivery of 20 units 2500 Gallons Water Tender
ABC: Php 300,000,000.00
2. **Other matters.**

III. OPENING

CSUPT JOSE S EMBANG JR, Chairman, BFP Bids and Awards Committee called the meeting into order at 1023H at 7th floor, Madriaga Conference Room, BFP National Headquarters, Agham Road, Brgy. Bagong Pag-asa, Diliman, Quezon City.

IV. RECORD OF THE PROCEEDINGS

SSUPT MARCIAL: Good morning Mr. Chair, so we are now going to proceed with the Pre-bid conference regarding with the supply and delivery of 20 units 2500 Gallons of Water Tender.
Ok so considering Mr. Chair the same participants they attended I think the same item natin, so to facilitate immediate proceedings we will no longer tackle on the

documentary requirements. But again I would like to emphasize that we will be issuing an addendum, because as you can see our invitation to bid, please take note secretariat, that the supply and delivery of 20 units while in the quantity we mentioned 56 units, so ano po talaga ito? This is?

BAC SEC:

20 units.

SSUPT MARCIAL:

20 ok. As you can see on the screen there are some conflict, but again to emphasize this will be 20 units. Alright so we will now proceed with the certification right, please take note on the checklist Annex M. We will proceed to Annex M, the Technical Envelope etc.

So I would like to call the attention of the bidders on Item number 8 duly accomplish Schedule of Requirements and Technical Specs which shall include the following, letter A please take note that we need the Certification from the Local Tire Supplier that the said adapted brand, model, type and size of tire is available locally. So do you have any question on that? Is that clear to you?

Letter B, guarantee or Certification from the Exclusive Distributor or Assembler in the Philippines of the Brand of the Engine Cab and Chassis of the Firetruck being offered to ensure availability of supplies, parts and accessories for at least 10 years after the expiration of the warranty period. Okay so 10 years po, are we clear?, and then on the letter C, that the certification, can we flash the certification kung meron copy yung letter c, Certification from the Spare Parts Engine Cab and Chassis had been available sold and distributed for the Philippine market for the last 15 years immediately preceding the submission of Opening of Bids. Maliwanag po ba sa inyong dalawa yun? Paki flash naman please, page hundred four, paki flash na lang, paki suyo na lang kung meron tayó. So page 104, next page.

Okay I was discussing a while ago, on letter C pa focus naman, nakita niyo po, letter C certification that the spare parts of the engine cab and chassis had been available and sold and

distributed in the Philippine market for the last 15 years immediately preceding the submission and opening of bids. The certification shall be take note of this issued by the exclusive distributor/assembler of the brand of the engine, cab and chassis of the firetruck being offered. Maliwanag po ha kung sino ang mag iissue. Alright, letter D, Certification from the bidder that it has at least one (1) established/ authorized and/or, take note of the word and/or accredited service center that has available in-house trained service and repair technicians locally with training certificates to provide immediate support in case of immediate repair of the chassis, engine, body and fire pump of the firetruck in the following regions of the country, Regions 1, 2, 3, 4A, 5, 6, 7, 8, 9, 10, 11, 12, CARAGA and NCR.

For this purpose, the bidder should attached the following, so we will be looking into following attachments, letter A. List of service center in the regions stated above with its corresponding address, contact person and contact number. Letter B, List of Service and Repair Technicians of the cab and chassis, engine body and fire pump. Maliwanag po?

Letter E, Certification from the bidder that they has been engaged in the manufacturing, assembly, and or sale and supply of firetrucks and or rescue truck vehicle in the Philippines for at least fifteen years, take note ha, fifteen years, immediately preceding the submission and of the opening of bids.

KOLONWEL:

I would like to ask a question regarding the item there in the Letter E which specifies that the dealer should have been supplying or should have been involve in the manufacturing or the said product or similar product for the past fifteen years, is there a possibility that number of years would be adjusted because there are a lot of qualified bidders although they have not in the industry for fifteen years, but with the other specifications like technical requirements, they are highly qualified?

- SSUPT MARCIAL: Noted mam, but during the discussion of the members of the technical committee as well as the BAC members we came up into that decision that we will put it to fifteen (15) years, because we believe there are also other qualified bidders who can comply with the requirements, so we can no longer change the term of reference as agreed by the end user.
- CSUPT EMBANG JR: Anything more?
- CINSP PFLEIDER: In addition to that mam, we may suggest that your query be put into writing; anyway we have until November 12, so that we can also answer in writing.
- CSUPT EMBANG JR: Dahil yung premise naman niya lahat naman there's advantages and disadvantages and considering that firetruck is not just an ordinary truck, alam naman natin and this is very critical when it comes to saving lives, hindi naman ito parang, if you had been into firefighting operation ako I have been into rescuing, firefighting operation, if the firetruck that I am using is not dependable yung wala siyang kayang malbigay na pressure, yung feeling mo sa loob mamatay ka na. Kasi as a firefighter pag pumasok ka na sa loob tapos naandoon yung confidence mo na kayang ibigay na reliable yung firetruck mo tapos nakikita mo yung base of fire nababasag siya, lumalakas ang loob mo and there are firetrucks that we have used before na hindi niya talaga kayang patayin, na hindi niya kayang basagin yung sunog, so yung mga reasons behind why our firefighters prefer yung mga talagang firetrucks na malalakas magaganda na may experience na.
- SUPT ANDUMANG: Sir in addition to that the requirement of the fifteen year is not for purposes of limiting the qualified bidders here, but for the purposes of ensuring the capacity, the stability of the assembler or the manufacturer or the seller and supplier of firetrucks or rescue firetrucks and for also for the benefits of the Bureau as a whole. So we are not intending to limit the players or qualified bidder here but it is for the Bureau to

ensure that whoever wins the procurement has the capacity and the stability to supply same that's all sir.

CSUPT EMBANG JR:

Anyway, they can still...

SUPT ANDUMANG:

Yes sir, they still have until November 12.

SSUPT MARCIAL:

So I may proceed Mr. Chair?

CSUPT EMBANG JR:

Yeah.

SSUPT MARCIAL:

Thank you very much for your query again we would like to appreciate it if you will put in into writing so that we will be able to formally answer your query okay? So okay na po mam? You put it into writing please.

BIDDERS:

Yes.

SSUPT MARCIAL:

Okay thank you.

We will proceed in to letter F, again this is Certification that the brand of the engine, cab and chassis of the Firetruck being offered must have been available and sold in the Philippine market, for at least fifteen years. So do we have any query on that? Again if you have some questions we encourage you to please put it into writing okay. So next is, certification letter G pump manufacturer that the fire pump of the Firetruck being offered by the bidder has been available in the Philippine market for the last fifteen years again, fifteen years immediately preceding the submission and opening of bids or the fire pump should be Underwriters laboratories listed or European Norms approved or NFPA or approved by Japan Industrial Standard. And letter H, Certification from the engine manufacturer that the engine is Euro IV or Euro V compliant. Are we clear on that po? Okay, allow me to proceed, letter I, Product Brochures in English language for the following, engine, cab and chassis, fire pump and letter J, ISO Certification of the Firetruck Manufacturer. So klaro po tayo

doon? Okay, next is the Omnibus which I believe you are all familiar with. And number ten for bidders claiming eligibility by reason of their country's extension of reciprocal rights to Filipinos, a Certification from the relevant government office of their country stating that Filipinos are allowed to participate in their government procurement activities for the same item or product, if applicable. So do you have any question? I think that is also very clear because you have been joining this bidding. And lastly the financial envelope. So do you have any question as far as the documentary is concern, none and if you have, you have to put that into writing and you have until November 12, so we will proceed to technical specification, pero tanong ko lang nag download na ba kayo nito? So do you have any question on the technical?

- KOLONWEL: Battery lang po.
- SSUPT MARCIAL: Saan po? Battery? Na browse niyo na po bang lahat? So we go to battery, what about the battery po?
- KOLONWEL: 24 volts kasi yung nakalagay, sabi niya 12.
- SSUPT MARCIAL: Technical pa-chek naman, paki-flash naman ng battery. Tingnan natin ha kasi yung tinataackle natin e.
- CINSP OASAY: 2 by 12V page 4, 100 minimum naman ito e.
- SSUPT MARCIAL: Meaning to say hindi ka bababa. Ang pinag uusapan natin ay delivery po ito ng 2500 gallons water tender. Tama po ba yan mam 2 by 12V, that is minimum, meaning to say minimum, huwag ng bababa. Okay? So do we have any question sa technical, yes mam, please identify yourself for record purposes.
- ISUZU: Chen from Isuzu, for the engine po yung horse power, can we make it 240 kasi minimum po ata is 280.

SSUPT MARCIAL: Ang nakalagay sa power of output at least 280, your suggestion is at least 240.

CSUPT EMBANG JR: Bakit? Ano yung firetruck natin at least horse power natin 240 rin?

CINSP OASAY: 240 ho yung firetruck.

CSUPT EMBANG JR: Firetruck, ito super tanker? As I look at sa amin ano, wala pa akong nakitang super tanker na six wheeler actually. Kaya siguro with the load minimum talaga 280. Hindi sa amin mas experience kayo diyan. If ang truck ninyo ten wheeler ano ang horse power niyan.

ISUZU: Pero 4x200, 4x2/4x4 ito e, hindi siya ten wheeler e, six wheeler pa rin po e, base pa rin po sa wheel configuration its 4 by 4.

CSUPT EMBANG JR: At tsaka pag ka super tanker na ganyan malaki na yung chassis niyan e.

ISUZU: So usually pag 280 na nga po, ten wheeler na nga po.

CSUPT EMBANG JR: So yun nga e tama naman sabi ko, ang alam ko pag operation sa amin e.

SSUPT MARCIAL: Anyway well noted you're talked with technical.

CSUPT EMBANG JR: Paki clarify.

SSUPT MARCIAL: Yes sir, and in case that there will be after discussion, kung meron mang changes we will put into our bid bulletin.

CSUPT EMBANG JR: Sa experience niyo ganun din? Normally 10 wheeler?

SSUPT MARCIAL: Anyway, so well noted po mam, we will discuss with our technical people okay po?

Okay so, sige isa isahin natin, chassis; do we have any query on the chassis?

Next page please, wheel, tire, pataas naman, cabin, please take note double cab two (2) persons in each cabin, and four (4) persons in rare cabin, pwede rin the manufacturer has the option to separate the cabin into independent, I think that is self-explanatory if you have to browse on that and if you have some query please we appreciate to that, to be submitted.

Okay please proceed, next fuel tank capacity 220 liters, diesel fuel, so will take note of the battery, yung battery that is minimum, driving instrumentation, monitor meters, lights its basic requirement, equipment built up features, equipment, frame structure, so you have some query? Some questions? Let's proceed. Anyway you have to put that into writing and you can have more time to browse it and I know you are so interested in this bidding kaya talagang iba-browse niyo yan just to facilitate this immediate, na matapos tayo agad, okay next.

You have some questions? Okay water tank ito yung "pinaka salient feature" niya because this is tanker, capacity 2500 gallons, and stainless steel 316, tank level gauge, so okay next fire pump kung meron po kayong katanungan, we raised it and then well put it into writing, fire pump maximum of discharge 1000 liters minimum at ten (10) bar, yung displacement niya plus or minus 600cc, 40 horse power, so meaning to say this is a separate, di ba?

SSUPT MALTEZO JR:

Yes.

SSUPT MARCIAL:

Fire pump yan eh, separate from the water tank, okay po?

Take note of the Public Address System siya sa electric lights and warning devices, so next.

Tools, firefighting equipment, take note of those requirement na firefighting equipment na that need, aside from the hose, we need extension ladder, axe, hammer, anyway, next page.

Tools, this is basic requirements for unit of firetruck of tender, so wala ng question doon.

Testing and Acceptance of requirements, aside from visual inspection, may functionality test, the usual na, so that is very clear, the firetruck shall be subjected to validation of its Gross Vehicle Weight Rating, when it is fully equipped and loaded with complete crew on board at the BFP's designated weighing facility, okay so the Road Performance Test is based on NFPA 1901 Standards, do you have any questions on that, any some clarifications?

Okay next, please take note of the Acceptance and Delivery baka meron kayo ditong inquiry? Pre-Delivery Requirements within two (2) months upon receipt of the NTP approval of prototype model shall be undertaken by a five (5) man Committee designated by the Head of Procuring Entity (HOPE) for the purpose of validating all previously submitted documents in the post-qualification, so this is in the post-qua stage okay? Two months after the receipt, we conduct this inspection di ba? Do you have any questions on that? And deviation or variation shall be a ground for possible rejection, the reason why we will check on that. Okay, any questions?

Letter B, the manufacturer shall make available to the five (5)-MAN Committee all designs, plans, specifications and other documents of all firetrucks and its equipment, instruments, and facilities to effectively conduct the inspection and testing of the prototype as to its operational capability.

Okay Certification also from the cab and chassis manufacturer that the fire truck manufacturer has complied with all the requirements and guidelines to fitting the tank etc.

Take note of the Delivery Requirements; letter a, Prototype Model, the prototype model approved by the five man Committee shall form part of the delivery and shall be retained by the BFP for purposes of validation of fire trucks to be delivered, upon Physical inventory and inspection, upon notice of delivery, anyway that's the routine, procedure as far as the acceptance is concerned, okay if you have no questions about it we proceed with the..... Anyway please take note of the any defects or deficiency noted in part of any particular components, standard accessories, devices, tools and auxiliary

equipment shall be properly corrected; okay please take note of that.

And the place of delivery shall be in NFTI, Calamba, Laguna, and delivery period shall be one (1) year after the approval of the proto-type model. Please flash the schedule for the benefit of our bidders, page 70, okay as you can see, please take note, may I call your attention on the flash on the screen schedule of requirements, the supply and delivery of brand new 2500 gallons water, twenty (20) units, delivery scheduled, prototype model, 60 calendar days upon the receipt of Notice to Proceed. All firetruck shall be delivered 240 calendar days after the approval of prototype model, so 240 calendar days means eight (8) months tama? So do you have question on that? I think kayang kaya niyo yan, alright?

So next is warranty, as you can see the warranty, that all equipment/apparatus/devices, ang warranty is at least three (3) years or 200,000 km mileage whichever comes first, kung ano ang mauna, okay? Number 2, all parts, service/labor and lubricants for preventive maintenance shall be free of charge for a period of two (2) years. Number 3, House to house repairs and maintenance shall be provided by the supplier/manufacturer to the place of fire truck's assignment during the duration of the warranty period. Anyway this will also be included in our contract and others di ba? So no questions about that?

Insurance and Registration, the winning bidder and not the BFP, the goods to be delivered is from without the Philippines the consignee thereof must be the winning bidder and not the BFP, may tanong pa po ba kayo diyan? Maliwanag naman.

So anyway, the winning bidder must be responsible for the registration and insurance of the said goods, under the name of BFP at its expense particularly describe as follows, free three (3) years comprehensive insurance, well this is usual, baka may katanungan kayo diyan, basahin niyo na lang po.

So Training, maliwanag naman yan, so we go to other requirements to be submitted during submission and opening of bids, basahin niyo na lang, and then Post-Qua if you have

So Training, maliwanag naman yan, so we go to other requirements to be submitted during submission and opening of bids, basahin niyo na lang, and then Post-Qua if you have some questions, we will be checking on this, Delivery and Acceptance, Revision and others, so that ends the Technical, do you have any questions from the bidders? None.

If you have after browsing, after downloading and of course buying the bid documents, if you have some query, you have until again I repeat November 12, to write your query for us to answer it, okay? So if you have no more questions that end our Technical Specifications and other Pre-Bid Conference, and the authority turning over the floor to our Chairman, Mr. Chair?

CSUPT EMBANG JR:

Any other clarification? Or Advisories sa ating mga bidders, wala na?

Sige, as a reminder if you have some queries, you put into writing, we will wait for this till November 12, well as this point, thank you very much, the meeting is adjourn.

V. ADJOURNMENT:

Having no other concerns to be discussed, the meeting was adjourned by CSUPT JOSE S EMBANG JR, Chairman, BFP-BAC at exactly 1055H.

oOo

Prepared by:


FO2 Bea Rose D Arevalo
Member, Secretariat


FO2 Leidy Danica R Arcega
Member, Secretariat

Verified and Checked by:


SSUPT ROMED M MALTEZO JR
Head, BAC Secretariat

NOTED BY:


CSUPT JOSE S EMBANG JR, BFP
Chairman, BFP-BAC